

CASE STUDY



Able goes beyond standard funding, focusing on what each business needs to reach its next stage and achieve its long-term goals.

Jeremy Bostock, Director

OVERVIEW

As a partner at Thompson Wright Chartered Accountants (TWCA), Jeremy Bostock and his team frequently support clients facing significant financial challenges.

These can include cash flow crises, late payments, and the need for tailored funding solutions that traditional banks often struggle to provide.

THE CHALLENGE

Many of these businesses are under pressure, requiring rapid turnaround on finance and often lack the financial controls or reporting needed to secure funding.

In these situations, accountancy support alone isn't enough - clients need both strategic financial guidance and creative funding solutions to regain stability.

THE SOLUTION

Able Commercial Finance provides a uniquely comprehensive service. Drawing on experience as business owners and finance experts, the team takes the time to truly understand each client's business, their pressures, and their long-term goals. This approach means they don't just offer a standard funding product but consider what's genuinely best for the long-term strategy of the business.



As Jeremy Bostock explains: "Able goes beyond standard funding, focusing on what each business needs to reach its next stage and achieve its long-term goals.

"With its commercial management experience, Able can handle complex cases that other brokers might avoid, giving it a deep understanding of the pressures faced by clients."

Working together, TWCA and Able provides a full financial triage service, pulling businesses out of financial distress. This provides a unique selling proposition for TWCA with clients who have complex requirements.

Sometimes these businesses are in crisis and need a fast turnaround – that's when Able steps up to make things happen

While Able secures the right funding, TWCA ensures that the necessary financial reporting and management information are in place to satisfy lenders, providing clients with the steady financial oversight they need to rebuild and grow. Often working with businesses on the brink of collapse as a partnership, it can step in to stabilise them before it's too late.

As Jeremy puts it: "We work together to pull clients out of a downward spiral, getting the finance in place and ensuring they have the right financial controls to stay on track."

THE BENEFITS OF WORKING WITH ABLE CF

Choosing Able means you're getting more than just a funding partner – you're gaining a strategic ally.

Personalised, strategic funding - Able takes the time to understand each business, crafting tailored solutions that align with long-term goals, rather than offering off-the-shelf products.

Speed and flexibility - With the ability to respond quickly to urgent funding needs, Able can secure finance faster than traditional lenders, making it the ideal partner in critical moments.

Experience and understanding - As business owners themselves, the Able team knows the pressures their clients face. This firsthand insight allows them to identify opportunities and solutions that other brokers might overlook.

Trust and long-term support - With Able, it's never just about the commission. TWCA trusts them to put their clients' best interests first, providing ongoing support and solutions that truly fit each unique situation.

Able takes the time to understand the business, what the business owners want, and find the right solution for their specific situation



Commercial Finance

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